

July, 2019

I have a vacation home in Montana. While visiting, I made a call to Green Solar. The sales pitch was immediate and very effective.

While on the phone, I e-mailed them my bill from Northwest Energy (NWE) which I downloaded from my account.

Also while on the phone, they used Google Earth with the street address I gave them, and sent me an e-mail with the picture from Google Earth for me to verify.

They came back with a proposal within two hours. They recommended a system capacity of 90% of the total annual bill. My 21,000 KWH annual usage and cost \$41,000. NWE integrates your consumption over one year, but does not carry forward. I received a \$14000 federal tax rebate.

A project manager was assigned. He coordinated:

- 1) A local installer to come over and verify the feasibility of the plan.
- 2) The contract with NWE
- 3) The installation with the local installer
- 4) The hookup to NWE
- 5) The payments

I paid in 4 installments according to milestones of the project completion. There are loan plans available with far less up front. The installation was completed within 2 months.

The system is comprised of 3 elements, the 44 panels, an optimizer, and the inverter (AC to DC). The project comes with a 25 year guarantee. The inverter has to be replaced after 12 years, but this expense is included.

This is the phone number for Rachelle, the LA based sales rep, who can give us the information on Texas-based sales (424) 261-0499.